

CREDIT REPORT

AG VEBO d.o.o.

Published 5/28/2018

Issued for: Nino Ilić

Bisnode d.o.o.
Part of the BISNODE group, Stockholm, Sweden



Credit report

AG VEBO d.o.o.

Published 5/28/2018

PROFILE

Chapter 1

CREDIT APPRAISAL

Chapter 3

A1 + +

CREDIT LIMIT: 20,738 €

CREDIT MARGIN: 0.40 %

CARPETS AND LIGHTING EQUIP...

Address: Brdnikova ulica 29, 1000 LJUBLJANA Activity: G 46.470 WHOLESALE OF FURNITURE,

Registration number: 5558924

Company: AG VEBO d.o.o.

VAT No.: SI23373334 Company size: Micro

SEMAPHORE

Green light - no critical events found in Bonitete.si database, which could have effect on current

company business.

OWNERS AND BRANCHES

Chapter 2

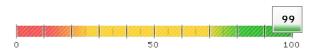
Last year

Branches: 1 Owners: 1

PAYMENT INDEX

Chapter 4

3/31/2017 - 3/31/2018



BLOCKS

Period: 5/28/2017 - 5/28/2018

Current Number of Blocks: Blocks:

0 / 1 bank accounts **O** / 365 days **TRIALS**

Chapter 5

Period: 5/28/2017 - 5/28/2018

Number of trials: 0

Prosecutes: 0

Prosecuted: **0**

RESULTS OF OPERATIONS			Chapter 7
Categories	2015	2016	2017
Assets	393,860	477,041	670,455
Capital	329,596	391,244	484,947
Total revenues	803,749	1,009,615	1,055,425
Net business result for the accounting period	29,592	61,649	93,703
Average number of employees	4.00	5.40	5.25
Debt to assets	15.28	16.99	25.98
Current ratio	6.47	5.97	3.58
Net return on assets	7.82	14.15	16.33
Return on equity	9.40	17.10	21.38
Value added per employee	42,089	55,930	64,440

*Source: Ajpes - database of annual reports





Published 5/28/2018

PROFILE

Long name: AGENCIJA VEBO, proizvodnja in

trgovina, d.o.o.

Legal form: LIMITED LIABILITY COMPANY (D.O.O.)

Activity: G 46.470 WHOLESALE OF FURNITURE,

CARPETS AND LIGHTING EQUIPMENT

Founded: 7/29/1996

Registration number: 14518800

Company size: Micro

EU Company Size: 5 to 9 employees

Company Register: Okrožno sodišče Ljubljana

Region: OSREDNJESLOVENSKA

Capital: Domestic Capital

Sector: 11002 National private non-financial

corporations

VAT Payer: YES

REPRESENTATIVES

Shown 1 of 1

Name

BOŠTJAN VESEL

Director, founder

BANK ACCOUNTS

SI56 0430 2000 2577 953 NOVA KREDITNA BANKA M...

S156 9067 2000 0418 519 NOVA KREDITNA BANKA M...

S156 6000 0000 0055 943 HRANILNICA LON D.D., ...

SI56 3300 0607 4525 857 ADDIKO BANK D.D.



Owners and branches

AG VEBO d.o.o.

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OWNERS

Shown 1 of 1

BRANCHES/DIVISIONS

Shown 1 of 1

BOŠTJAN VESEL (100.00%)

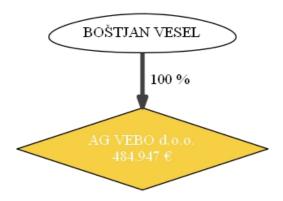
SHAREHOLDINGS

Shown 0 of 0

There are no data for selected subject.

AG VEBO d.o.o., PE LJUBLJANA VIČ Tržaška cesta 133, 1000 LJUBLJANA

Published 5/28/2018



VIR: www.bonitete.si (maj 2018)



Credit appraisal

AG VEBO d.o.o.

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CREDIT APPRAISAL

A1 ++

HISTORY

2016	2017
A1	A1

FINANCIAL APPRAISAL A 1

The company operates excellent, it has a forecast of lower risk in the future. The company has no liquidity problems and at the sam time achieves a high return.

Liquidity	<u> </u>			Excellent
	Name	Value	Indicator	Description
	Debt to asset ratio	25.98	00000	Excellent
	Payment capability	3.58	00000	Excellent
	Cash flow to total costs	0.16	00000	Excellent
	Credit exposure from operations	0.20	00000	Average

ExcellentNameValueIndicatorDescriptionReturn on assets0.200000ExcellentAssets turnover on total income1.840000Well

DYNAMIC RATING ++

Company activity has a lower risk. Entity is a capital company or sole entrepreneur, is subject to value added tax and has not closed any bank accounts in the last 12 months. There is no data on bank account block in the last two years or the last bank account block was more than 18 months ago. There were no lawsuits filed by or against the entity in the last three years. Financial data indicates that the company has a minor credit exposure from operations and a low current ratio.

Indicators

Name	Value	Indicator
Activity	4	0000
Location	3	00000
Profile	4	0000
Trials	5	00000
Blocks	5	00000
Payment index	5	00000
Financial data	4	0000

CREDIT LIMIT

20,738 €

CREDIT MARGIN

0.40 %

Recommended upper credit limit for granting a deferred payment period of 3 months for this company **20,738 €**

Recommended minimum credit margin for granting a deferred payment period of 3 months for this company 0.40 %

Payment Index

AG VEBO d.o.o.

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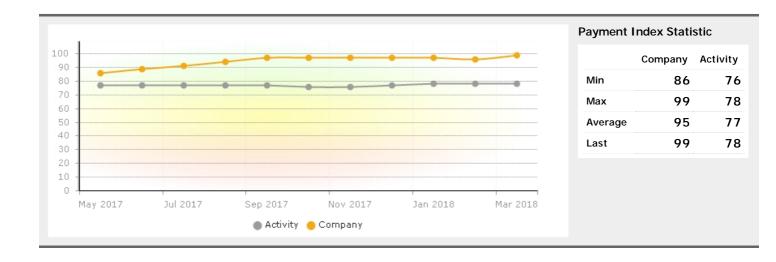
PAYMENT INDEX

3/31/2017 - 3/31/2018 Company anticipates.

99

NOTE

The database contains only those invoices that are accesible to database owner. Figures are based on all paid invoices from the database.



Payment index is calculated as weighted average of days between settlement date and value date. The weights are based on the amount of payments.

Payment index	Description
81 - 100	Company anticipates.
80	Company pays promtly on due.
75 - 79	Company settles payments up to 7 days past due.
70 - 74	Company pays slow to 15 days past due.
50 - 69	Company pays slow to 30 days past due.
40 - 49	Company pays slow to 60 days past due.
31 - 39	Company pays slow to 90 days past due.
20 - 30	Company pays slow to 120 days past due.
0 - 19	Company pays over 120 days past due.
N/A	No Data

Shown 0 of 0



Period: 5/28/2017 - 5/28/2018

PROSECUTED

Trials: 0

Total Amount: 0 EUR

PROSECUTES

Trials: 0

Total Amount: 0 EUR

PROSECUTED

There are no data for selected subject.

PROSECUTES Shown 0 of 0

There are no data for selected subject.



Real Estate

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No result











No result



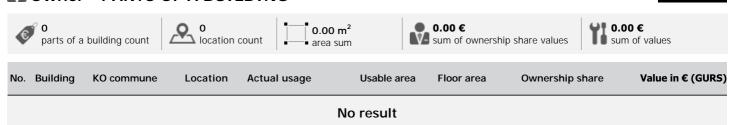
Real Estate

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Owner - PARTS OF A BUILDING

Shown 0 of 0

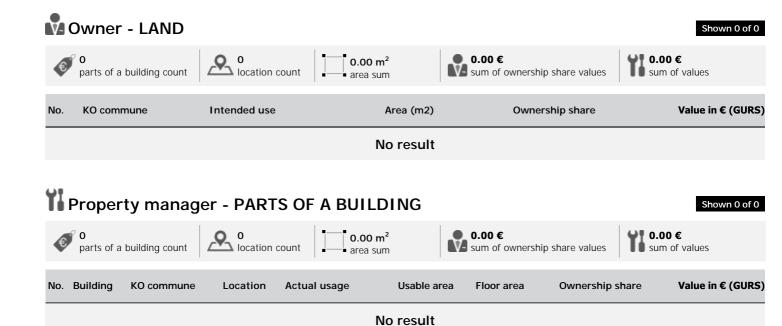




Real Estate

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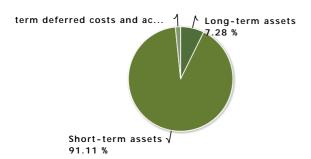


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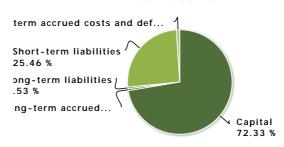
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BALANCE SHEET - CHART

Assets 2017

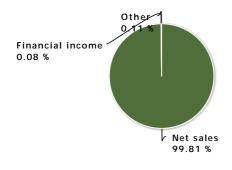


Liabilities 2017

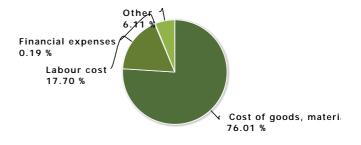


PROFIT AND LOSS ACCOUNT - CHART

Revenus 2017



Expenses 2017



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BALANCE SHEET

Categories	2015	2016	2017	Growth Abs. (Rel.)
Assets	393,860.33	477,041.14	670,455.46	193,414 (41%)
Long-term assets	39,593.41	52,093.54	48,799.38	-3,294 (-6%)
Intangible assets and long-term	354.10	0	0	0
Intangible assets	0	0	0	0
Goodwill	N/A	N/A	N/A	N/A
Long-term deferred costs and acc	354.10	0	0	0
Tangible fixed assets	32,336.34	48,318.10	42,755.14	-5,563 (-12%)
Investment property	0	0	0	0
Long-term financial investments	0	0	0	0
Long-term operating receivables	6,902.97	3,775.44	6,044.24	2,269 (60%)
Long-term operating receivables	N/A	N/A	N/A	N/A
Long-term operating receivables	N/A	N/A	N/A	N/A
Long-term operating receivables	N/A	N/A	N/A	N/A
Deferred receivables for taxes	0	0	0	0
Short-term assets	347,184.85	419,167.25	610,820.90	191,654 (46%)
Assets (group for estrange) for	0	0	0	0
Inventories	170,969.25	236,367.03	280,305.07	43,938 (19%)
Material	N/A	N/A	N/A	N/A
Work in process	N/A	N/A	N/A	N/A
Advances for inventories	N/A	N/A	N/A	N/A
Short-term financial investments	41,739.16	40,079.72	39,935	-145 (0%)
Short-term operating receivables	82,249.12	141,471.64	214,003.32	72,532 (51%)
Short-term operating receivables	N/A	N/A	N/A	N/A
Short-term operating receivables	N/A	N/A	N/A	N/A
Short-term operating receivables	N/A	N/A	N/A	N/A
Cash assets	52,227.32	1,248.86	76,577.51	75,329 (6,032%)
Short-term deferred costs and ac	7,082.07	5,780.35	10,835.18	5,055 (87%)
Off-balance sheet items	2,281.08	7,281.08	7,281.08	0 (0%)
Liabilities	393,860.33	477,041.14	670,455.46	193,414 (41%)
Capital	329,595.72	391,244.23	484,946.85	93,703 (24%)
Called-up capital	10,000	10,000	10,000	0 (0%)
Basic (subscribed) capital	10,000	10,000	10,000	0 (0%)
Non called-up capital (deductive	0	0	0	0
Reserves	0	0	0	0
Reserves from profit	1,000	1,000	1,000	0 (0%
Own shares and own stakes (deduc	N/A	N/A	N/A	N/A
Surplus from revaluation	0	0	0	0
Fair value reserves	0	0	0	0
Retained net	289,004.07	318,595.72	380,244.23	61,649 (19%)
Net business result for the busi	29,591.65	61,648.51	93,702.62	32,054 (52%)
Provisions and long-term accrued	4,000	4,000	4,000	0 (0%)
ource: Ajpes - database of annual reports				Data are shown in 1 EU

*Source: Ajpes - database of annual reports



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BALANCE SHEET

Categories	2015	2016	2017	Growth Abs. (Rel.)
Long-term liabilities	6,511.53	10,874.86	3,539.19	-7,336 (-67%)
Long-term financial liabilities	6,511.53	10,874.86	3,539.19	-7,336 (-67%)
Long-term financial liabilities	N/A	N/A	N/A	N/A
Long-term financial liabilities	N/A	N/A	N/A	N/A
Long-term operating liabilities	0	0	0	0
Deferred liabilities for taxes	0	0	0	0
Short-term liabilities	53,694.50	70,174.52	170,704.16	100,530 (143%)
Liabilities, included in groups	0	0	0	0
Short-term financial liabilities	3,028.80	17,269.86	8,111.64	-9,158 (-53%)
Short-term financial liabilities	N/A	N/A	N/A	N/A
Short-term financial liabilities	N/A	N/A	N/A	N/A
Short-term operating liabilities	50,665.70	52,904.66	162,592.52	109,688 (207%)
Short-term operating liabilities	N/A	N/A	N/A	N/A
Short-term operating liabilities	N/A	N/A	N/A	N/A
Short-term accrued costs and def	58.58	747.53	7,265.26	6,518 (872%)
Off-balance sheet items	2,281.08	7,281.08	7,281.08	0 (0%)

*Source: Ajpes - database of annual reports

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PROFIT AND LOSS ACCOUNT

Categories	2015	2016	2017	Growth Abs. (Rel.)
Operating revenues	798,912.98	998,168.46	1,053,402.70	55,234 (6%
Net sales	798,621.58	998,168.46	1,053,402.70	55,234 (6%
Changes in the value of inventor	0	0	0	0
Capitalised own products and own	0	0	0	0
Other operating revenues (with s	291.40	0	0	0
Gross operating yield	798,912.98	998,168.46	1,053,402.70	55,234 (6%)
Operating expenses	761,511.37	930,952.41	936,289.88	5,337 (1%)
Cost of goods, material and serv	628,294.28	691,026.86	713,153.19	22,126 (3%
Purchase value of goods and mate	N/A	N/A	N/A	N/A
Cost of material used	N/A	N/A	N/A	N/A
Cost of services	103,593.61	138,737.69	255,131.10	116,393 (84%
Labour cost	105,880.44	135,997.52	166,041.32	30,044 (22%
Cost of wages	76,809.41	97,679.24	123,348.51	25,669 (26%
Cost of pension insurance	6,035.68	11,031.87	15,590.71	4,559 (41%
Cost of other social insurance	4,932.39	6,952.97	8,949.99	1,997 (29%
Other labour cost	18,102.96	20,333.44	18,152.11	-2,181 (-11%
Write-offs	25,074.53	98,807.59	55,155.98	-43,652 (-44%
Depreciation	11,044.11	14,444.13	16,067.24	1,623 (11%
Revaluation operating expenses f	0	381.47	0	-381 (-100%
Revaluation operating expenses f	14,030.42	83,981.99	39,088.74	-44,893 (-53%
Other operating expenses	2,262.12	5,120.44	1,939.39	-3,181 (-62%
EBIT	37,401.61	67,216.05	117,112.82	49,897 (74%)
EBITDA	62,476.14	166,023.64	172,268.80	6,245 (4%)
Financial income	2,975.17	5,336.66	813.31	-4,523 (-85%
Financial income from investment	0	0	0	0
Financial income from investment	N/A	N/A	N/A	N/A
Financial income from investment	N/A	N/A	N/A	N/A
Financial income from investment	N/A	N/A	N/A	N/A
Financial income from other inve	N/A	N/A	N/A	N/A
Financial income from loans	251.46	379.44	375.24	-4 (-1%
Financial income from loans, giv	N/A	N/A	N/A	N/A
Financial income from loans, giv	N/A	N/A	N/A	N/A
Financial income from operating	2,723.71	4,957.22	438.07	-4,519 (-91%
Financial income from operating	N/A	N/A	N/A	N/A
Financial income from operating	N/A	N/A	N/A	N/A
Financial expenses	2,396.78	2,403.74	1,765.64	-638 (-27 %)
Financial expenses from deprecia	0	0	0	0
Financial expenses from financia	846.71	1,070.51	1,029	-42 (-4%
Financial expenses from loans, r	N/A	N/A	N/A	N/A
Financial expenses from loans, r	N/A	N/A	N/A	N/A
ource: Ajpes - database of annual reports				Data are shown in 1 El

 $\ensuremath{^{\star}}\xspace$ Source: Ajpes - database of annual reports



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PROFIT AND LOSS ACCOUNT

Categories	2015	2016	2017	Growth Abs. (Rel.)
Financial expenses from issued b	N/A	N/A	N/A	N/A
Financial expenses from financia	N/A	N/A	N/A	N/A
Financial expenses from operatin	1,550.07	1,333.23	736.64	-597 (-45%)
Financial expenses from operatin	N/A	N/A	N/A	N/A
Financial expenses from liabilit	N/A	N/A	N/A	N/A
Financial expenses from operatin	N/A	N/A	N/A	N/A
Other revenues	1,860.89	6,109.74	1,209.27	-4,900 (-80%)
Subventions, grants, allowances,	N/A	N/A	N/A	N/A
Other financial revenues and oth	N/A	N/A	N/A	N/A
Other expenses	693.65	422.06	205.34	-217 (-51%)
Total revenues	803,749.04	1,009,614.86	1,055,425.28	45,810 (5%)
Total costs	764,601.80	933,778.21	938,260.86	4,483 (0%)
Total business result	39,147.24	75,836.65	117,164.42	41,328 (54%)
Total tax	9,555.59	14,188.14	23,461.80	9,274 (65%)
Tax on profit	9,555.59	14,188.14	23,461.80	9,274 (65%)
Deferred taxs	0	0	0	0
Net business result for the acco	29,591.65	61,648.51	93,702.62	32,054 (52%)

*Source: Ajpes - database of annual reports



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Published 5/28/2018

INDICATORS

Categories	2015	2016	2017	Growth Abs. (Rel.)
Average number of employees	4	5.40	5.25	0 (-3%)
THE ASSET STRUCTURE RATIOS				
Tangible and intangible assets	8.21	10.12	6.37	-3.75 (-37%)
Current assets to total assets	75.75	78.25	83.53	5.28 (7%
Investments to total assets	10.59	8.40	5.95	-2.45 (-29%
FINANCIAL LEVERAGE RATIOS				
Shareholders' funds to assets	83.68	82.01	72.33	-9.68 (-12%
Debt to assets	15.28	16.99	25.98	8.99 (53%
Shareholders' funds to long-ter	832.45	751.04	993.75	242.71 (32%
Financial leverage	18.26	20.71	35.93	15.22 (73%
LIQUIDITY RATIOS				
Long-term financing of long-ter	1.62	1.41	1.50	0.09 (6%
Current ratio	6.47	5.97	3.58	-2.40 (-40%
Quick ratio	3.28	2.60	1.94	-0.67 (-26%
Debtors to creditors	1.62	2.67	1.32	-1.36 (-51%
Cash flow to total costs	0.07	0.17	0.16	-0.01 (-8%
Credit exposure from operations	0.10	0.14	0.20	0.06 (43%
ASSET TURNOVER RATIOS				
Current assets turnover	2.31	2.43	1.86	-0.58 (-24%
Inventory turnover 1	3.96	4.09	3.41	-0.67 (-17%
Inventory turnover 2	4.29	4.90	4.08	-0.82 (-17%
Debtors turnover	7.71	8.92	5.93	-3.00 (-34%
Fixed assets turnover ratio	31.82	24.75	23.13	-1.62 (-7%
Total assets turnover ratio	2.11	2.29	1.84	-0.46 (-20%
Asset turnover on total income	2.12	2.32	1.84	-0.48 (-21%
ASSET TURNOVER RATIOS (DAYS)				
Inventory coversion period 1	92.24	89.33	107.01	17.68 (20%
Inventory coversion period 2	85.02	74.48	89.51	15.04 (20%
Days sales outstanding	47.32	40.90	61.59	20.68 (51%
Payables deferral period	27.08	22.71	44.63	21.92 (97%
Payables defferal period	31.74	27.35	55.15	27.79 (102%
Cash conversion cycle	105.26	92.66	106.46	13.80 (15%
RATIOS OF EFFICIENCY, PROFITABI				
Value added per employee	42,089.15	55,929.84	64,440.02	8,510.18 (15%
Total revenues to total expenses	1.05	1.08	1.12	0.04 (4%
Operating revenues to operating	1.05	1.07	1.13	0.05 (5%
Net profit margin	3.68	6.10	8.87	2.77 (45%
Asset utilization ratio	2.12	2.32	1.84	-0.48 (-21%
Source: Aines - database of annual reports				Data are shown in 1 FI

*Source: Ajpes - database of annual reports



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INDICATORS

Categories	2015	2016	2017	Growth Abs. (Rel.)
Net return on assets	7.82	14.15	16.33	2.18 (15%)
Return on equity	9.40	17.10	21.38	4.28 (25%)
Operating margin	4.68	6.73	11.11	4.38 (65%)
Pre-tax profit margin	4.90	7.59	11.12	3.53 (47%)
Profit margin	3.70	6.17	8.89	2.72 (44%)
Tax rate	0.24	0.19	0.20	0.01 (7%)
Total revenues per employee	200,937.26	186,965.71	201,033.39	14,067.67 (8%)
Net profit (loss) per employee	7,397.91	11,416.39	17,848.12	6,431.73 (56%)
Average monthly salary per empl	1,600.20	1,507.40	1,957.91	450.52 (30%)
Equity multiplier	1.19	1.22	1.38	0.16 (13%)
Net profit margin on sales	3.70	6.17	8.89	2.72 (44%)
Operating return on assets	0.10	0.15	0.20	0.05 (32%)
CASH-FLOW				
Operating cash flow	40,635.76	76,474.11	109,769.86	33,295.75 (44%)
Change in working capital	61,536.84	-120,390.67	-5,318.96	115,071.71 (96%)
Adjusted operating cash flow	102,172.60	-43,916.56	104,450.90	148,367.46 (338%)
Investment in tangible assets	-25,515.45	-30,807.36	-10,504.28	20,303.08 (66%)
Net operating working capital	254,779.99	326,182.87	408,293.38	82,110.51 (25%)
Total operating capital	287,116.33	374,500.97	451,048.52	76,547.55 (20%)
Net operating profit aftex tax	28,051.21	50,412.04	87,834.62	37,422.58 (74%)
Operating cash flow 2	39,095.32	65,237.64	103,901.86	38,664.22 (59%)
Free cash flow	33,323.88	-36,972.60	11,287.07	48,259.67 (131%)

*Source: Ajpes - database of annual reports

